

127 of 200 (63%)
closed opps were competitive

\$232.7K of \$331K (70%)
closed opps were competitive

Competitive Frequency

Competitor 1

Frequency 7.00%
Win Rate 21.43%

Competitor 2

Frequency 45.00%
Win Rate 13.33%

Competitor 3

Frequency 10.50%
Win Rate 9.52%

Competitor 5

Frequency 0.50%
Win Rate 0.00%

Competitor 6

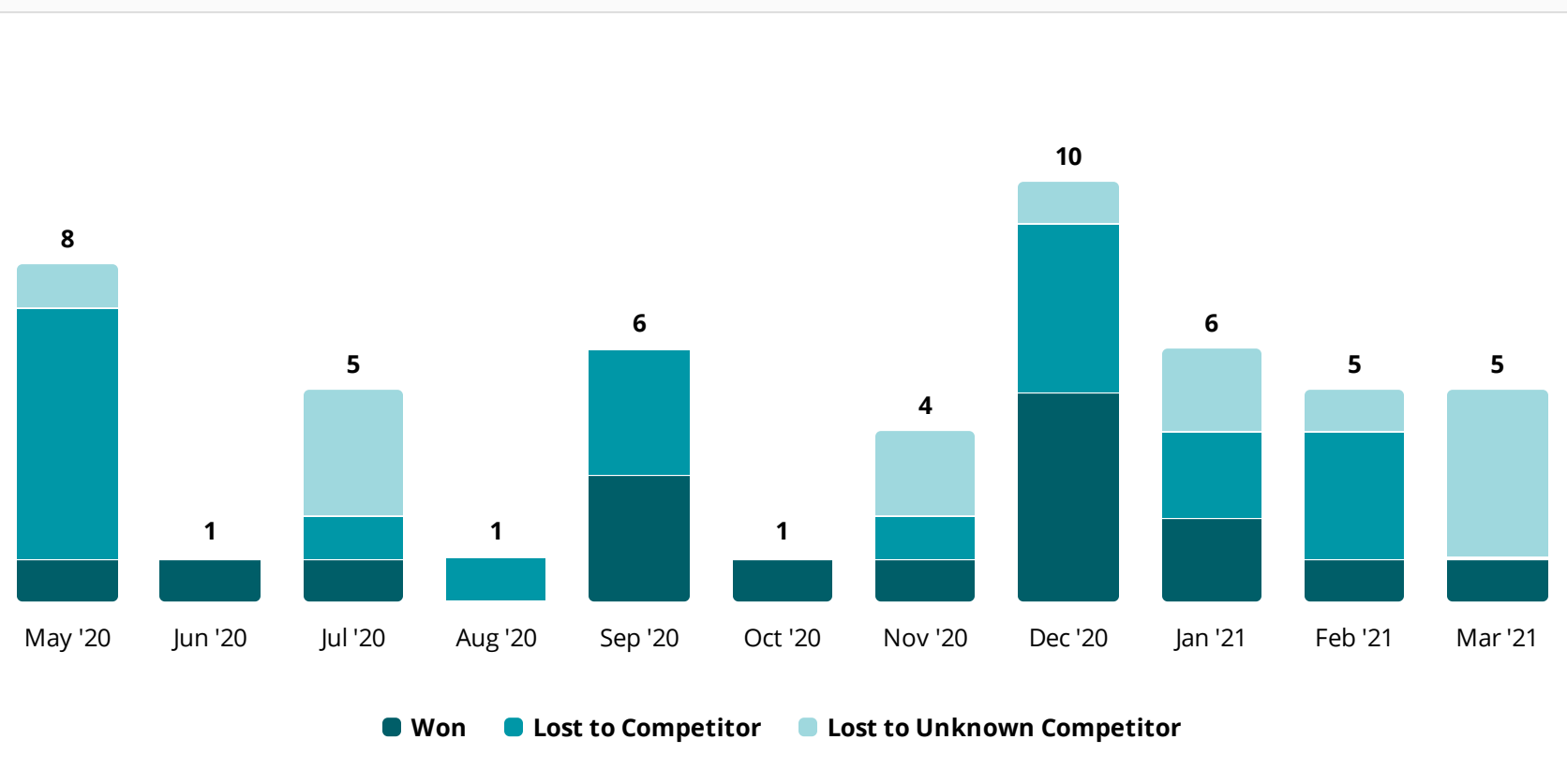
Frequency 0.50%
Win Rate 0.00%

Leaderboard

User 2 15 wins

User 1 2 wins

by Quantity



Win Rate

13% +13%
17/127

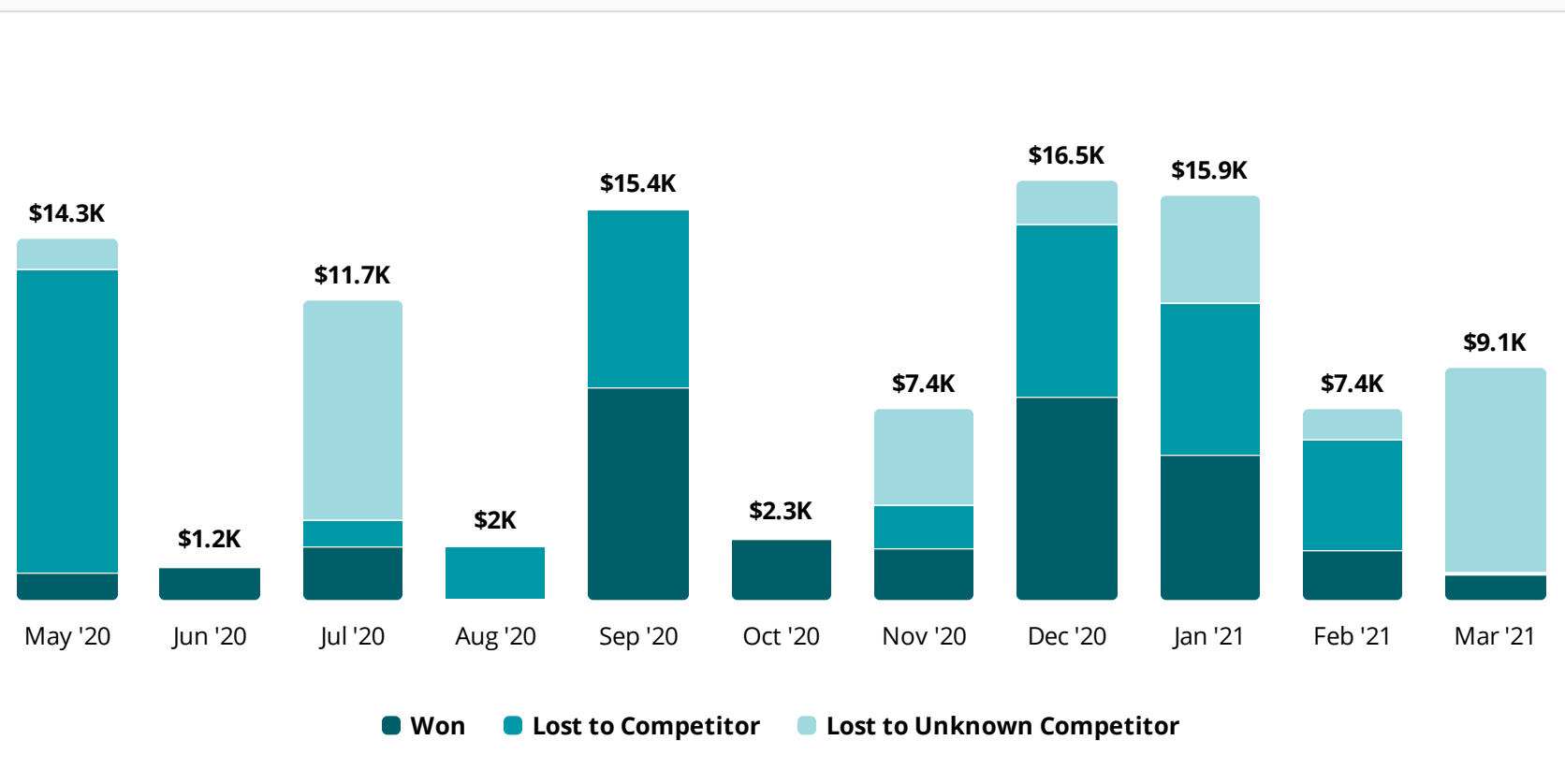


Win/Loss Ratio

0.81 +0.81
17/21



by Deal Size



Win Rate

14% +14%
\$34.1K/\$232.7K

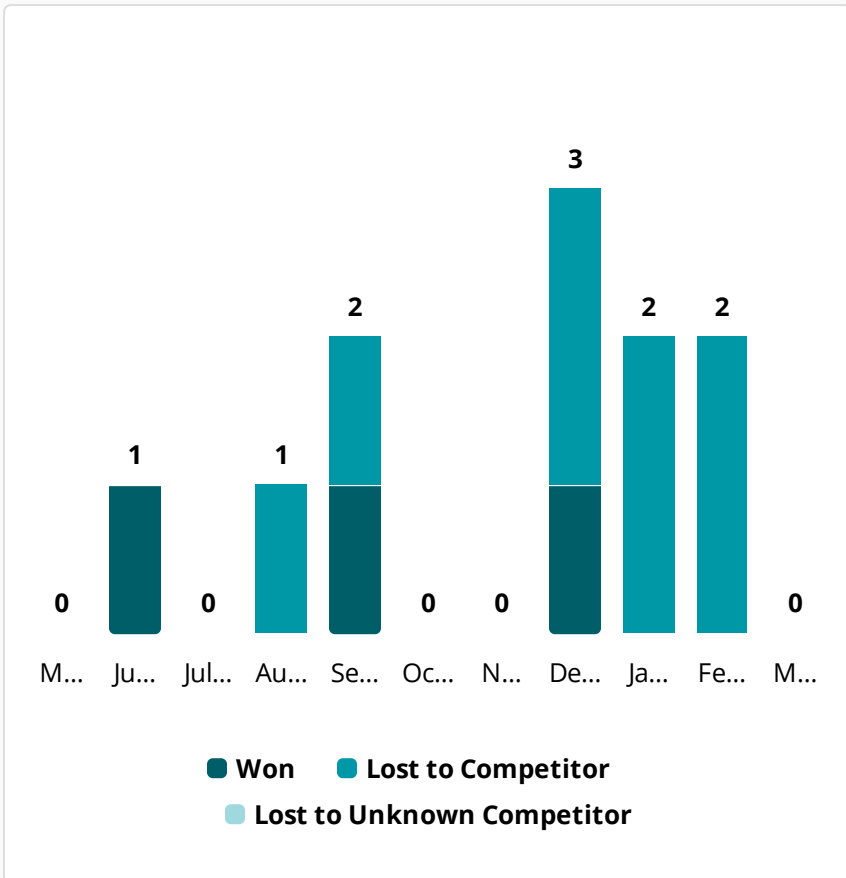


Win/Loss Ratio

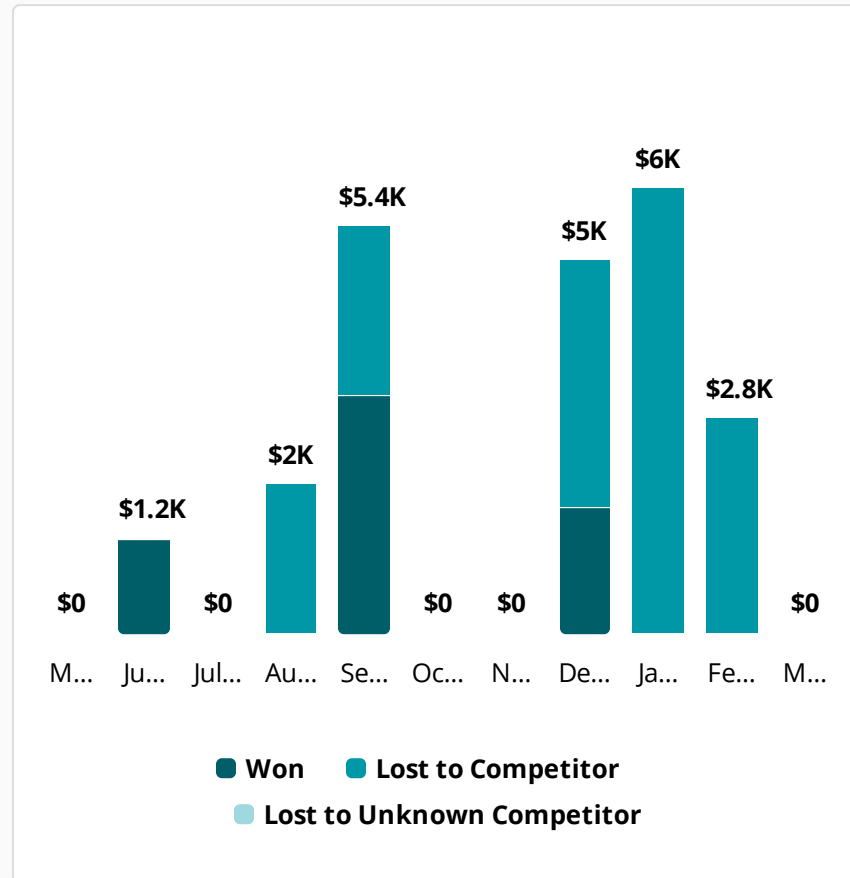
0.84 +0.84
\$34.1K/\$40.8K



by Quantity



by Deal Size



Leaderboard

👑 User 2

3 wins

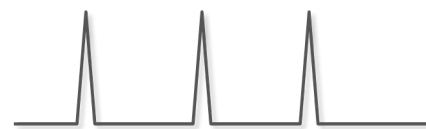
Win Rate

21% +21%
3/14



Win Rate

24% +24%
\$6.2K/\$25.7K



Win/Loss Ratio

0.38 +0.38
3/8



Win/Loss Ratio

0.38 +0.38
\$6.2K/\$16.4K



Frequency

7% +7%
14/200

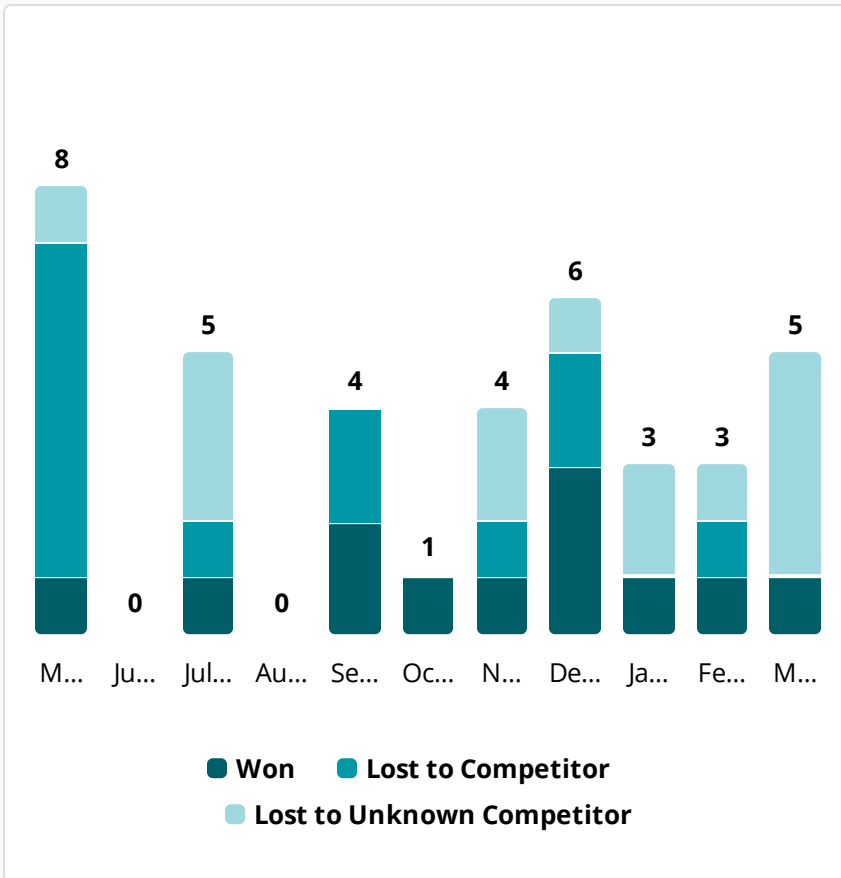


Frequency

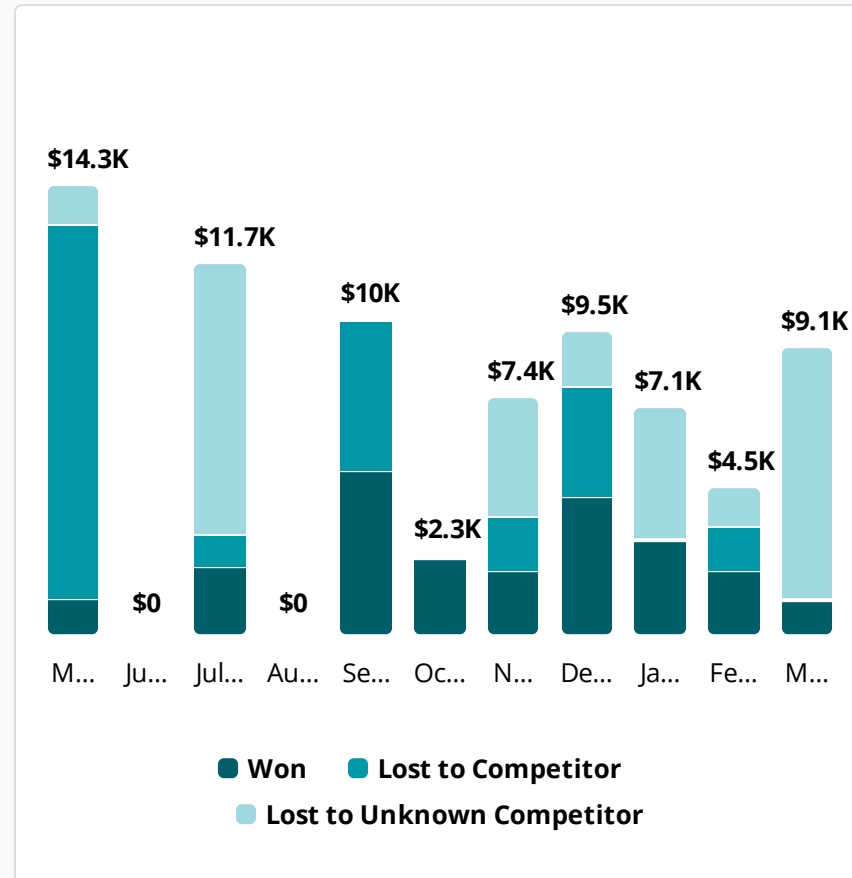
7.8% +7.8%
\$25.7K/\$331K



by Quantity



by Deal Size



Leaderboard

User 2	10 wins
User 1	2 wins

Win Rate

13% +13%
12/90



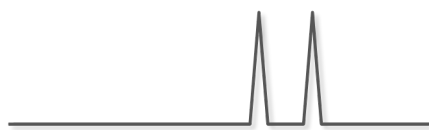
Win Rate

14% +14%
\$23.1K/\$164.2K



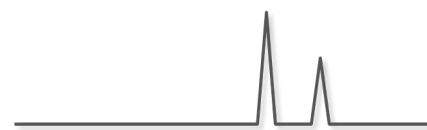
Win/Loss Ratio

0.92 +0.92
12/13



Win/Loss Ratio

0.95 +0.95
\$23.1K/\$24.4K



Frequency

45% +45%
90/200

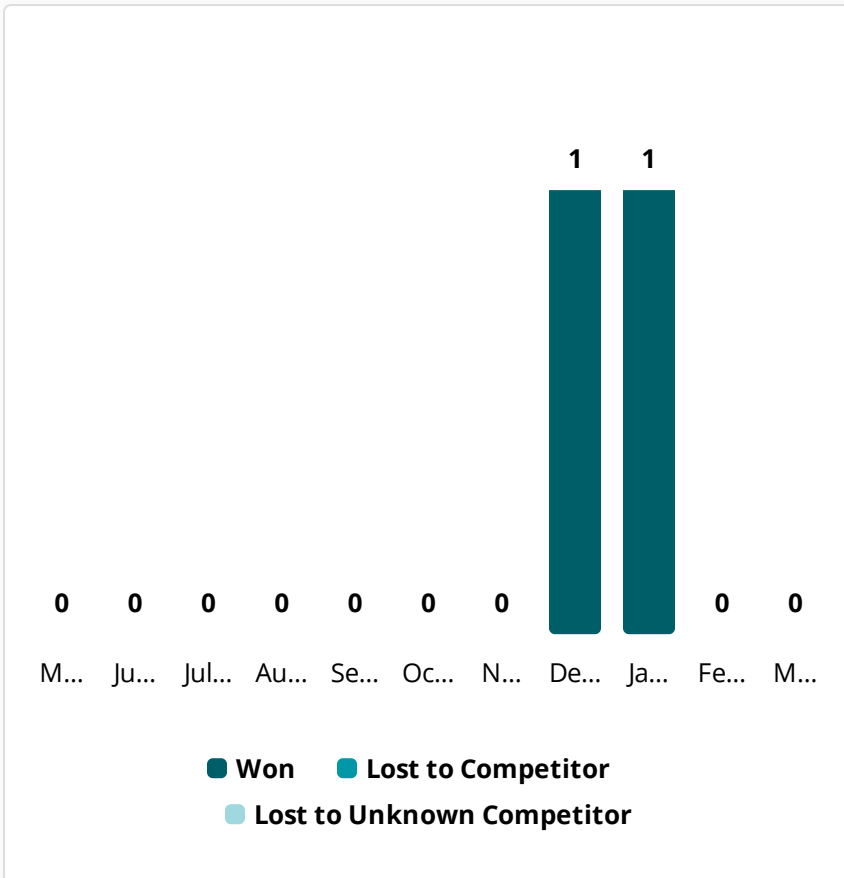


Frequency

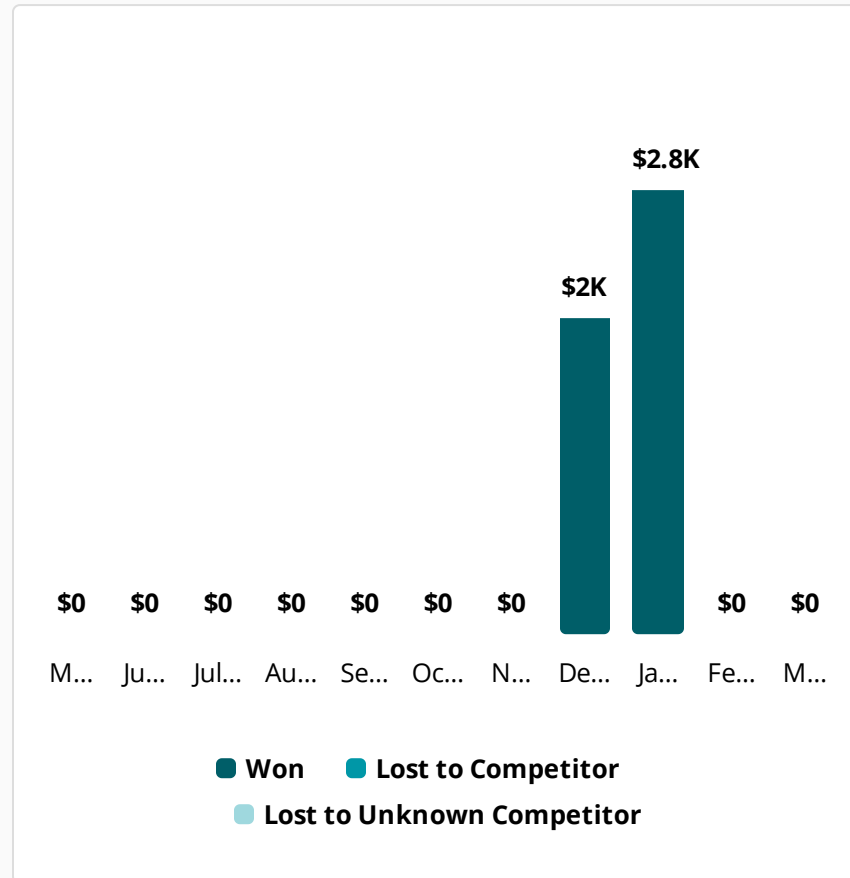
49.6% +49.6%
\$164.2K/\$331K



by Quantity



by Deal Size



Leaderboard

👑 User 2

2 wins

Win Rate

9% +9%
2/21



Win Rate

11% +11%
\$4.8K/\$40.5K



Win/Loss Ratio

0 0
2/0



Win/Loss Ratio

0 0
\$4.8K/\$0



Frequency

10.5% +10.5%
21/200



Frequency

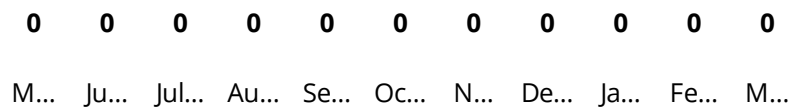
12.2% +12.2%
\$40.5K/\$331K



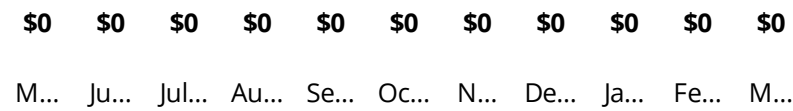
by Quantity

by Deal Size

Leaderboard



■ Won
 ■ Lost to Competitor
 ■ Lost to Unknown Competitor



■ Won
 ■ Lost to Competitor
 ■ Lost to Unknown Competitor

Win Rate

0% 0%
0/1



Win Rate

0% 0%
\$0/\$540



Win/Loss Ratio

0 0
0/0



Win/Loss Ratio

0 0
\$0/\$0



Frequency

0.5% +0.5%
1/200



Frequency

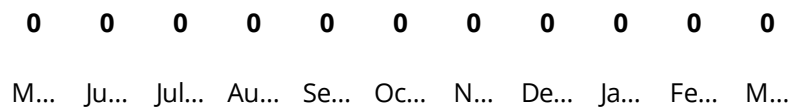
0.2% +0.2%
\$540/\$331K



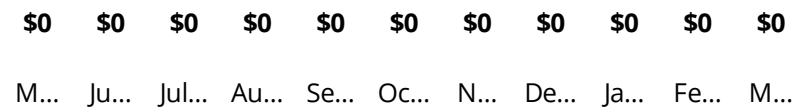
by Quantity

by Deal Size

Leaderboard



■ Won ■ Lost to Competitor
■ Lost to Unknown Competitor



■ Won ■ Lost to Competitor
■ Lost to Unknown Competitor

Win Rate

0% 0%
0/1



Win Rate

0% 0%
\$0/\$1.7K



Win/Loss Ratio

0 0
0/0



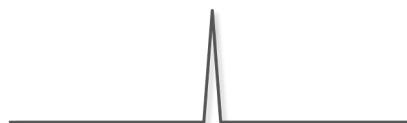
Win/Loss Ratio

0 0
\$0/\$0



Frequency

0.5% +0.5%
1/200



Frequency

0.5% +0.5%
\$1.7K/\$331K

